



# The Growth Company Training Calendar 2011

www.thegrowthcompany.com

**Reserve your  
seats today!**

Call 907-276-4769

**\$25**

**April 6, 2011**  
**8:05am-9:15am**

*"Sara does an excellent job in keeping the attendees focused and interacting in the training process. " W. Vander Martin, Anchorage Sand and Gravel*

## **Breakfast Briefing: Practical Discipline**

Presented by: Dr. Lynne Curry, SPHR

Learn how to effectively address discipline problems, create forward momentum, and review guidelines for making firing decisions.....

**\$119**

**April 20, 2011**  
**9am-12pm**

*"Andy is phenomenal when it comes to training new or existing managers. His teaching style is very hands-on, and he always takes time for questions,"  
D. Cutler, AK Business Monthly*

## **Dealing with Outbursts and Bullies in the Workplace**

Presented by Dr. Lynne Curry, SPHR

This fast paced session offers concrete strategies for handling yourself when "under fire."  
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**\$119**

**May 4, 2011**  
**9am-12pm**

Learn the secrets to effective communication. Improve your relationships with co-workers and customers by understanding the way they think!.....

## **Reading People Like a Book**

Presented by Andy Brown, JD, SPHR

**\$119**

**May 23, 2011**  
**9am-12pm**

*"Our staff have embraced a number of the valuable techniques offered in Lynne's training and it's a pleasure to hear them reminding each other of these tips,"  
Susan Daniels, Northern Adjusters*

## **Employment Law A- Z**

Presented by Andy Brown, JD, SPHR

Avoid costly mistakes by learning the tools necessary to maintain workplaces that are in compliance. This session will also heighten your awareness of legal issues  
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## **Dynamic Presentations**

Presented by Andy Brown, JD, SPHR

**\$119**

**June 15, 2011**  
**9am-12pm**

Create presentations that inspire and sell! Don't miss out on learning the key points behind an amazing performance.  
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## **Turning Around the Problem Employee: Detoxifying the Workplace**

Presented by Andy Brown, JD, SPHR

**\$119**

**July 7, 2011**  
**9am-12pm**

Learn how to turn problem employees into productive contributors. Legally and effectively handle problem employees.  
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## **Hiring and Firing**

Presented by Andy Brown, JD, SPHR

**\$119**

**July 27, 2011**  
**9am-12pm**

*"We have utilized the Growth Company for years to train our staff and provide H.R guidance. Andy Brown, in my view, knows his business." K. Peltier,  
Operating Engineers of AK*

The dynamic 3-hour session is designed to specifically help managers in effective hiring, interviewing, and what to do when someone needs to be fired.  
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## **Investigating Workplace Conflicts**

Presented by Dr. Lynne Curry, SPHR

**\$119**

**August 17, 2011**  
**9am-12pm**

Designed for managers and supervisors who want to smooth out conflict between individuals or work groups. Learn how to defuse problems fast and how to make productive investigations.